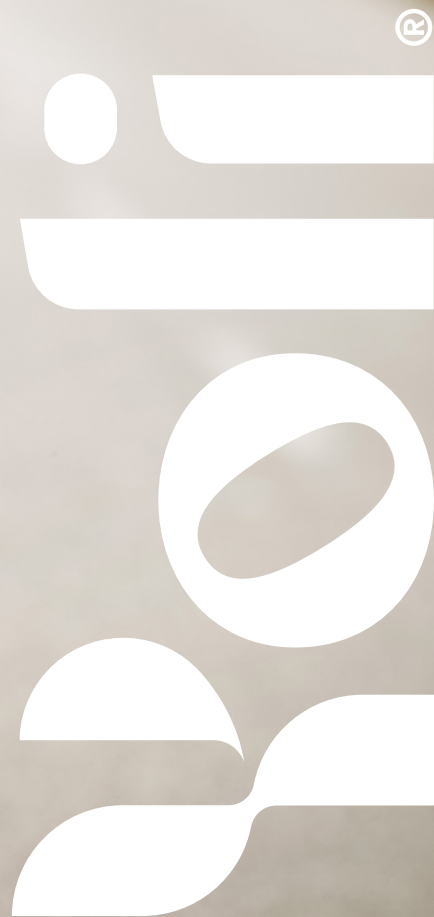


YOLI EARNINGS

Pursue Your Purpose



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The path to the life you're meant to pursue is *here*.

Welcome to the *Yoli Earnings Booklet*. Here you'll find the information you need on all the ways you earn, simply by sharing Yoli's products and lifestyle with those around you.

You know your *why*—the reason you've decided to pursue your own path in life—with Yoli as a piece of your grander plan.

But what's ours? We believe that your healthiest body is your most prized possession. And what's health without the time to enjoy it? So we created wellness products you can share, so you can pursue both.

So, go ahead. Pursue *your* purpose. Here.

Let's Go

TERMS TO KNOW

Brand Partner

That's you! A **Brand Partner** shares Yoli products with others and earns when **Customers** and other **Brand Partners** they've referred make purchases.

Customer

An individual who purchases Yoli wellness products from a **Brand Partner** at the retail price, wholesale price, or through a **Subscribe & Save** order.

Volume

Every Yoli product has a **Volume** value assigned to it. All **Bonuses** and **Commissions** are based on **Volume** rather than dollars to make it simple to earn across multiple markets.

Subscribe & Save

Automatic monthly product deliveries. Save up to 30% off the retail price of every order and skip, change, or cancel anytime. Subscriptions make it easy to stay committed to your wellness goals. Scan the QR code to learn more.



Yoli Rewards

Accumulated as you and your personally enrolled **Customers** and **Brand Partners** buy Yoli wellness products. One **Yoli Reward** is worth \$1 USD. Use **Yoli Rewards** to purchase Yoli wellness products.



You earn **Yoli Rewards** two ways:

- Earn 10% back on your **Subscribe & Save** purchases in Yoli Rewards after three months.
- Earn 1 **Yoli Reward** for every 2 **Volume** purchased by your new personally enrolled **Customers** and/or **Brand Partners** through **Enroll 2 Rewards**. Learn more on page 8.

COLOR WEEKS

With Yoli, some *earnings and qualifications* align to a 28 day rolling cycle. Each week is assigned one of four colors: blue, orange, yellow, or green. This structure allows Yoli to process *certain bonuses and qualifications* on a consistent seven day schedule rather than relying solely on the calendar month, which can vary from 28 to 31 days.

What's Your Color?

The color of the week you joined Yoli determines your four week rolling period for maintaining **Active** or **Qualified status** for select bonuses and incentives.

June 2026						
SAT	SUN	MON	TUE	WED	THU	FRI
		1	2	3	4	5
6	7	8	9	10	11	12
13	14	15	16	17	18	19
20	21	22	23	24	25	26
27	28	29	30			

July 2026						
SAT	SUN	MON	TUE	WED	THU	FRI
				1	2	3
4	5	6	7	8	9	10
11	12	13	14	15	16	17
18	19	20	21	22	23	24
25	26	27	28	29	30	31

Blue Week

Yellow Week

Orange Week

Green Week

How to Cash Out

- All bonuses and commissions are paid weekly unless otherwise noted.
- The commission week runs from Saturday at 12:01 AM to Friday at midnight mountain time.
- Bonuses and commissions are paid through direct deposit or Yoli Pay unless otherwise noted. Yoli Pay offers immediate access to your payouts and free transfers to your bank.

Scan here to log into your Back Office to set up your direct deposit.



Scan to view 2026 Color Week

*Not all commissions or bonuses are tied to color weeks. Refer to specific bonus qualifications for details.

Share & Earn Path

When you're an Active Brand Partner, you're eligible for five Bonuses.

When you're an Active Brand Partner, you or your personally enrolled Customers purchase at least 50 Volume of wellness products every four weeks. Being active qualifies you for 5 bonuses.

1. Retail Bonus
2. First Order Bonus
3. Enroll 2 Rewards
4. Customer Loyalty Bonus
5. Monthly Performance Bonus

* This bonus unlocks full payout of Build & Earn Bonuses.



KEY DEFINITIONS



Every Yoli product has a Rank Volume (RV) amount. Depending on the Bonus or commission, you will also see Commissionable Volume (CV) and Group Volume (GV).



Eligibility is dependent on Active status. You are Active if you or your personally enrolled Customers buy at least 50 RV of wellness products every four weeks.



Eligibility is dependent on Qualified status. You are Qualified if you are an Active Brand Partner AND you have referred at least two other Active Brand Partners. One Active Brand Partner must be placed on each leg of your binary tree.



Bonus is paid weekly.



Bonus is paid monthly.



Bonus is dependent on your Color Week.



Bonus requires you to be Monthly Performance Bonus qualified

NOTE Bonuses stack. Your sales efforts may qualify you for more than one bonus at any given time.

Retail Bonus

UNLIMITED EARNINGS

Sell Yoli wellness products to **Customers** at the retail price through your Yoli replicated website and earn up to 30% of the purchase price back in profit.

HOW IT WORKS

The Retail Bonus is available on sales to Retail Customers through your replicated site. Set up your site in your Account settings in the Back Office.

EXAMPLE

\$ 399.97 Retail
- \$ 299.97 Wholesale

\$ 100.00 Retail Profit



You may choose to share your replicated site alongside your personal Share Code, found in your Account in the Back Office. This allows Customers to buy at the wholesale price vs. the retail price. Scan the QR code to log in and access your Share Code, or visit



First Order Bonus

UNLIMITED EARNINGS

Earn 50% of the **Rank Volume** in cash (USD) from the first order of any personally enrolled **Customer** or **Brand Partner**.



If you reactivate an inactive Customer after a year or longer, you'll earn the First Order Bonus again.



RV: 200

YOU EARN
First Order Bonus:
\$100 USD

Enroll 2 Rewards

Earn up to **200 Yoli Rewards** every four-week cycle, corresponding with your Color Week, by referring a minimum of two new **Customers** and/or **Brand Partners**.

To earn your first **50 Yoli Rewards**, refer at least two new **Customers** and/or **Brand Partners** with a minimum of 100 combined **Rank Volume**.

 Earn 1 **Yoli Reward** for every 2 **Volume** purchased by a **Customer** or **Brand Partner**. Use **Yoli Rewards** to purchase Yoli wellness products.



PAID WEEKLY

HOW IT WORKS

Example: Month 1



RV: 200
Price: \$329.97 USD
RV: 200



Total RV: 400

You Earn:
200 Yoli Rewards

Example: Month 2



Price: \$149.97 USD
RV: 100
Price: \$149.97 USD
RV: 100



Total RV: 200

You Earn:
100 Yoli Rewards

 If you reactivate an inactive **Customer** after a year or longer, you can earn **Enroll 2 Rewards** on their order again.

UNLIMITED EARNINGS

PAID WEEKLY

Customer Loyalty Bonus

Earn a cash bonus of up to **30%**.

HOW IT WORKS

The **Customer Loyalty Bonus** percentage you earn is based on your **Tier**, which is determined by the total number of **Rank Volume** of all product sales to your personally enrolled **Customers** during the previous four-week cycle based on your **Color Week**.

RANK VOLUME	TIER	BONUS
0 to 999	Pro	20%
1000 to 4,999	Elite	25%
5000+	Master	30%

EXAMPLE

- Total personally enrolled RV = 1,000 during your previous four week cycle, based off your color week.
- Tier: Elite
- Next color week cycle, personal customer recurring orders = 1,200.
- Bonus = \$300 (1,200 x 25%).



Building a team? You're eligible for additional earnings on this Bonus. Visit page 12 for more information.

Monthly Performance Bonus

PAID MONTHLY



The Monthly Performance Bonus is a promotional bonus that rewards you for continuing to share Yoli with others. Qualifying for this Bonus also unlocks the full bonus potential of many of the Build & Earn Bonuses (see below).



See the [Monthly Performance Bonus Overview](#) for more details.

**This is a promotional bonus and is subject to change at any time.*

Let's Learn

TERMS TO KNOW

Qualified Brand Partner

You meet the qualifications of an **Active Brand Partner** AND you have referred at least two other **Active Brand Partners**.

Rank

Weekly team commission caps are based on your **Rank**. Visit the back of this booklet for more information.

Business Center

Think of your **Business Center** as a digital store front. It has a **Left Leg** and a **Right Leg**. This is where you'll place two **Brand Partners**—one on each side. All **Volume** flow through your **Business Center**. The leg with more **Volume** at the end of the commission week is your **Power Leg**, and the leg with fewer **Volume** is your **Pay Leg**. Volume from your personally enrolled **Customers** are applied to your **Pay Leg**.

Build & Earn Path

When you're an Active and a Qualified Brand Partner, you unlock even more earning potential on the **Build & Earn Path** with six additional Bonuses.

1. Customer Loyalty Override



2. Team Bonus

3. Fast Start Bonuses



4. Platinum/Ruby Lifestyle Bonus



5. Executive Leadership Bonus



6. Diamond Bonus Pool



Yoli bonuses stack, which means you earn on the **Share & Earn Path** and the **Build & Earn Path** at the same time.



Unlock full bonuses when you are qualified for the Monthly Performance



Customer Loyalty Override

PAID WEEKLY

Earn up to a **5% cash bonus** from your personally enrolled **Brand Partners'** recurring **Customers'** orders.

HOW IT WORKS

The bonus you earn is based on your personally enrolled **Brand Partners' Tier**, which is determined by the total number of **Rank Volume** of all product sales from their personally enrolled **Customers**.

NOTE Your Tier at any given time does not impact your payout of this Bonus.

RANK VOLUME	PERSONALLY ENROLLED BRAND PARTNER TIER	YOUR OVERRIDE BONUS
0 to 999	Pro	2.5%
1000 to 4,999	Elite	3.75%
5000+	Master	5%

Team Bonus

Earn 10% of your total **Pay Leg Volume** (up to \$30,000 USD each week based on commissionable volume).

Team Bonus payout is dependent on **Rank**. See chart on page 18 for details.

HOW IT WORKS

Every week, Volume from Brand Partners and Customers are accumulated on the Left and Right side of your Business Center and then paid out depending on the Volume on the lesser leg, which becomes your Pay Leg.

NOTE Unused Power Leg Volume drop off after 53 weeks and unused Pay Leg Volume drop off after four weeks as long as you are Active.

HOW VOLUME ARE DISTRIBUTED

- 20% of the Rank Volume from your personally enrolled Customers' first orders are added to your Pay Leg.
- 20% of the Rank Volume from your personally enrolled Brand Partners' first orders are added to whichever Leg they have been placed.
- A percentage of the Volume from your personally enrolled Customers' recurring orders are added to your Binary Pay Leg, depending on your Tier.
 - Pro: 70%
 - Elite: 60%
 - Master: 50%
- 100% of the Rank Volume from all Brand Partners' non-first orders flow through the Left or Right Leg, depending on which side of the Business Center they have been placed.

	NEW VOLUME LEFT	NEW VOLUME RIGHT	CARRY OVER LEFT	CARRY OVER RIGHT	TOTAL VOLUME LEFT	TOTAL VOLUME RIGHT
Week 1	400	1,000			400	1,000
Week 2	600	1,200		600	600	1,800

NOTE Power leg volume is reduced each week by the amount used from your Pay Leg.

**Must be Monthly Performance Bonus qualified to unlock this bonus.*

Fast Start Rank Bonuses

Start strong, earn more. As you Rank Advance in your first 28 days with Yoli, earn up to \$700 in Fast Start Rank Bonuses.

HOW IT WORKS

RANK	PAY LEG 28-DAY RANK VOLUME REQUIREMENT	BONUS
Rising Star	400 Pay Leg Rank Volume	\$50 USD
Star	800 Pay Leg Rank Volume	\$50 USD
Bronze	1,600 Pay Leg Rank Volume	\$100 USD
Silver	2,400 Pay Leg Rank Volume	\$200 USD
Gold	4,000 Pay Leg Rank Volume	\$300 USD

All **Qualified Brand Partners** are eligible for the Fast Start Bonuses.
Flip to page 18 for all Rank requirements.



Lifestyle Bonus



PAID MONTHLY

As you achieve Platinum or Ruby Rank consistently and work to build a solid **Brand Partner** and **Customer** network, you will earn a monthly Lifestyle Bonus. This Bonus can be earned on an ongoing basis.

HOW IT WORKS

RANK	ACTIVE STATUS	28 DAY PAY LEG RANK VOLUME	28-DAY GROUP VOLUME	BONUS
Platinum	200 PV	6,000	12,000	\$500 USD
Ruby	200 PV	10,000	20,000	\$1,000 USD

	RANK	28-DAY GROUP VOLUME
Yellow Week	Platinum	12,500
Green Week	Platinum	12,800
Blue Week	Platinum	11,200
Orange Week	Platinum	12,300



Group Volume is generated from sales through your personally sponsored Brand Partners and customers in your PETL (Personal Enrollment Tree Legs).



To earn the monthly Lifestyle Bonus as a Platinum aim for a minimum of 1,500 weekly RV and 3,000 weekly GV (Ruby 2,500 RV and 5,000 GV).

You can only earn one of these Bonuses during each Color Cycle.
Flip to page 18 for all Rank requirements.

**Must be Monthly Performance Bonus qualified to unlock this bonus.*



Executive Leadership Bonus



PAID WEEKLY

When you reach the Rank of Emerald or higher, you'll earn a Bonus based on the team commissions of the **Brand Partners** you personally refer—and the **Brand Partners** they refer, too. The higher your **Rank**, the more **Levels** you unlock.

HOW IT WORKS

- You earn the Executive Leadership Bonus on multiple Levels of your team.

 - Level 1: The Brand Partners you personally refer.
 - Level 2: Personally enrolled Brand Partners by your Level 1 Brand Partners.
 - Level 3: Personally enrolled Brand Partners by your Level 2 Brand Partners, and so on, up to 10 Levels, based on your Rank. See Chart.
- Dynamic Compression helps you get paid even more:

 - This helps you maximize how deep you get paid without losing out because someone hasn't ranked up yet.
 - Compression stops when someone in your team is Emerald or higher.

EXAMPLE

Your level 2 is only Ruby. Their level 1, would compress to your level 2 and you would get 20%.

**Must be Monthly Performance Bonus qualified to unlock this bonus.*

Emerald	30%	20%	15%	10%			5%			
Diamond	30%	20%	15%	10%			5%			
Double Diamond	30%	20%	15%	10%			5%			
Triple Diamond +	30%	20%	15%	10%			5%			
	LEVEL 1	LEVEL 2	LEVEL 3	LEVEL 4	LEVEL 5	LEVEL 6	LEVEL 7	LEVEL 8	LEVEL 9	LEVEL 10

EXAMPLE (FOR AN EMERALD RANK)

Level 1 Brand Partner earns \$1000 in binary team commission in a given week. You earn a \$300 bonus.

Level 2 Brand Partner earns \$1000 in binary team commission in a given week. You earn a \$200 match.

Level 3 Brand Partner earns \$1000 in binary team commission in a given week. You earn a \$150 match.

Diamond Bonus Pool



Earn at the **Rank** of Diamond for at least two out of 13 weeks in any given quarter and you'll qualify for the **Diamond Bonus Pool**, earning a portion of up to 2% of the total company product sales in **Volume**.

HOW IT WORKS

You are allocated shares in the **Diamond Bonus Pool**, along with other **Brand Partners**, based on your weekly earned Rank of Diamond or above. At the end of the quarter, your share of the pool is converted and paid out as a bonus in USD.

**Must be Monthly Performance Bonus qualified to unlock this bonus.*

LEVEL EARNED	WEEKLY SHARE ALLOCATED
Diamond	1.00
Double Diamond	1.33
Triple Diamond	1.67
Blue Diamond	2.00
Double Blue Diamond	2.33
Triple Blue Diamond	2.67
Black Diamond	3.00
Double Black Diamond	3.33
Triple Black Diamond	3.67

2026 Quarter Dates

10/4/2025 - 1/2/2026
1/3/2026 - 4/3/2026
4/4/2026 - 7/3/2026
7/4/2026 - 10/2/2026
10/3/2026 - 1/1/2027



Let's Travel

At Yoli, we believe when you have health and time to enjoy your life, you're truly wealthy. So in addition to the generous cash bonuses you receive by sharing Yoli with others, you can also earn your way to exclusive destinations around the world.

To learn about the latest travel incentive and how you can earn your spot, visit www.Yoli.life.

Rank Chart



TIER 1 RANKS	4-WEEK PERSONAL VOLUME	28-DAY PAY LEG RANK VOLUME	BINARY QUALIFIED	WEEKLY BINARY CAP
Active	50	--	--	--
Future Star	50	50	1	\$1,000
Rising Star	100	400	1	\$1,000
Star	100	800	1	\$1,000
Bronze	100	1,600	1	\$1,000
Silver	100	2,400	1	\$1,000
Gold	100	4,000	1	\$1,000

TIER 2 RANKS	4-WEEK PERSONAL VOLUME	28-DAY PAY LEG RANK VOLUME	REQUIRED BRAND PARTNER RANKS IN ENROLLER TREE	BINARY QUALIFIED	WEEKLY BINARY CAP
Platinum	200	6,000	1 Star Rank	1	\$2,000
Ruby	200	10,000	2 Star Ranks	1	\$3,000
Emerald	200	15,000	3 Star Ranks	1	\$4,000
Diamond	200	20,000	4 Star Ranks	1	\$5,000
Double Diamond	200	40,000	5 Star Ranks	1	\$7,500
Triple Diamond	200	60,000	6 Star Ranks	1	\$10,000

TIER 3 RANKS	4-WEEK PERSONAL VOLUME	28-DAY PAY LEG RANK VOLUME	28-DAY GROUP VOLUME	ENROLLER TREE MAX VOLUME	REQUIRED BRAND PARTNER RANKS IN ENROLLER TREE	BINARY QUALIFIED	WEEKLY BINARY CAP
Blue Diamond	200	60,000	200,000	100,000 Max/Leg	6-Stars	1	\$12,500
Double Blue Diamond	200	60,000	300,000	150,000 Max/Leg	6-Stars	1	\$15,000
Triple Blue Diamond	200	60,000	450,000	150,000 Max/Leg	6-Stars	1	\$17,500
Black Diamond	200	60,000	750,000	250,000 Max/Leg	6-Stars	1	\$20,000
Double Black Diamond	200	60,000	1,500,000	375,000 Max/Leg	6-Stars	1	\$25,000
Triple Black Diamond	200	60,000	3,000,000	600,000 Max/Leg	6-Stars	1	\$30,000

28-Day Pay Leg Rank Volume is cumulative over a 28-Day Period coinciding with your Yoli enrollment date.
Ranks are based upon a rolling 4-weeks, not your color week.

Overall Payout Caps

Along with the Business Center cap and the individual rank caps, Yoli reserves the right to cap the total payout at 55% of company Volume. This cap applies to the collective payout through the entire commission plan. The Monthly Performance Bonus is paid separately from this cap.

EARN AN ADDITIONAL BUSINESS CENTER

Earn an additional Business Center by maximizing your Team Bonus for four consecutive weeks. Your new Business Center will be added between you and the person who referred you to Yoli. These earned Business Centers are placed by calling Yoli Customer Service.

COMPENSATION PLAN SUCCESS AND RESPONSIBILITIES

Brand Partner earnings examples are neither guaranteed nor are they representative of the actual income, if any, that a Brand Partner can or will earn through Yoli's Earnings Plan. A Brand Partner's earnings will depend on individual diligence, work effort and market conditions.

ADDITIONAL PROMOTIONS

At times, Yoli may offer additional promotional incentives outside of the base Earnings Plan, and these may be changed, modified, or discontinued at any time.

Yoli reserves the right to modify, amend, or discontinue The Yoli Earnings Plan, or any part of it, at any time.

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