Do. Help. Watch. Bonus

Overview

From **October 31, 2026 through January 15, 2027**, every first order your team brings in can put cash in your pocket. Leaders now earn a new **10% Do Help Watch (DHW) bonus**, paid every week.

You learned it. Now it pays!

At Impact and at Yoli University, you learned how teams grow: Do, Help, Watch. Now every time your team lives it, anytime and anywhere, you get paid.

- **Do.** You enroll a new Brand Partner, and they start sharing Yoli. On every first order they bring in, they earn the 50% First Order Bonus.
- **Help.** You help your new Brand Partner share the Yoli products and the opportunity with the people they know.
- **Watch.** You watch them share the Yoli products and the opportunity as they grow.

When your team shares, the leaders who help and watch earn too. The first Bronze-level leader and the first Ruby-level leader above the sponsor in their personal enrollment tree each earn 10% of the CV.

What you earn?

Your rank	What you earn on each first order your team sponsors
Bronze, Silver, Gold or Platinum	**10% of CV** when you're the first Bronze-level leader above the sponsor in their personal enrollment tree
Ruby and higher	**10% of CV** when you're the first Ruby-level leader above the sponsor in their personal enrollment tree

The sponsor keeps earning the full 50% First Order Bonus. Your DHW bonus is paid on top of it, on every first order that pays a First Order Bonus: new Brand Partners, new customers and customer reactivations.

DHW bonuses are paid automatically by position in the sponsor's personal enrollment tree. The first qualified Bronze-level leader and the first qualified Ruby-level leader above the sponsor earn the bonus, whichever leaders did the helping and watching.

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See it on a Transformation Kit (200 CV).

Personal enrollment tree, from the sponsor up	Sponsor (FOB)	Bronze-level leader	Ruby-level leader
With a Bronze-level leader: Sponsor, then Silver, then Ruby	$100	Silver earns $20	Ruby earns $20
Sponsor's sponsor is a Ruby: Sponsor, then Ruby, then Gold	$100	—	Ruby earns $20

The Bronze-level bonus goes to the first Bronze, Silver, Gold or Platinum between the sponsor and the Ruby-level leader. The search stops at the first Ruby-level leader: in the second example, the Ruby earns the Ruby-level bonus and the order pays no Bronze-level bonus. Help more Brand Partners reach Bronze, and more of your team gets paid.

Getting paid

- **Every week.** DHW bonuses are paid weekly, right alongside the First Order Bonus, and appear on your commission statement as FOB Override Bonus.
- **Rank up, earn more.** Your paid-as rank in the commission week (Saturday through Friday) the first order is paid decides your bonus. Reach Bronze or Ruby and you start earning at that level the same week.
- **Stay qualified.** Be MPB qualified with a commission status of Active to collect your bonus. New Brand Partners get a head start: MPB qualification is waived until they have been enrolled for one full MPB period.
- **Cash in hand.** For these 11 weeks, the binary is reduced to zero for team commission on first orders. That volume is paid to leaders in cash through the DHW bonus instead.
- **Full credit toward rank.** Ranking remains based on the full volume of each first order.

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Terms and Conditions

These Terms and Conditions govern the Do Help Watch Promotion (the "Promotion") offered by Yoli, LLC ("Yoli"). By participating, Brand Partners agree to these terms and to the Yoli Policies and Procedures and Compensation Plan. Where these terms conflict with the Compensation Plan for Eligible First Orders during the Promotion Period, these terms control.

1. **Promotion Period**
   1.1. The Promotion runs for **11 commission weeks**, from **Saturday, October 31, 2026 through Friday, January 15, 2027**. Each commission week runs Saturday through Friday, Mountain Standard Time (MST).
   1.2. A first order is included if it is paid within the Promotion Period, as recorded in Yoli's commission system. Orders paid before or after the Promotion Period are paid under the standard Compensation Plan.

2. **Eligible First Orders**
   2.1. An "Eligible First Order" is any first order that pays a First Order Bonus (FOB) under the Yoli Compensation Plan, including first orders from new Brand Partners, new customers and reactivated customers.
   2.2. The Promotion applies in all Yoli markets.

3. **Compensation on Eligible First Orders**
   3.1. **First Order Bonus.** The sponsor continues to earn the FOB of 50% of the order's CV. This is unchanged.
   3.2. **Binary team commission.** During the Promotion Period, Eligible First Orders contribute zero CV to binary team commission. That value is paid instead through the Do Help Watch (DHW) bonuses in Section 4.
   3.3. **Rank.** The full volume of each Eligible First Order continues to count toward rank advancement and rank qualification, unchanged.
   3.4. Repeat orders, subscriptions and all other orders are paid under the standard Compensation Plan and are not affected by the Promotion.

4. **Do Help Watch Bonuses**
   4.1. **Bronze-level bonus.** 10% of the order's CV is paid to the first qualified Brand Partner above the sponsor in the sponsor's personal enrollment tree whose paid-as rank is Bronze, Silver, Gold or Platinum, and who sits below the Ruby-level bonus earner on that order.
   4.2. **Ruby-level bonus.** 10% of the order's CV is paid to the first qualified Brand Partner above the sponsor in the sponsor's personal enrollment tree whose paid-as rank is Ruby or higher.

4.3. **Sponsor.** The sponsor of an Eligible First Order earns the FOB only and is not eligible for either DHW bonus on that order, regardless of the sponsor's rank.

4.4. **One of each per order.** Each Eligible First Order pays no more than one Bronze-level bonus and one Ruby-level bonus.

4.5. **Search limit.** The search for a Bronze-level earner never extends above the Ruby-level earner on that order. If no qualified Bronze, Silver, Gold or Platinum sits between the sponsor and the Ruby-level earner, the Bronze-level bonus is not paid.

4.6. **Position, not activity.** DHW bonuses are determined solely by position in the personal enrollment tree. They are paid to the qualified Brand Partners described above, regardless of which Brand Partner helped with or supported the sale.

4.7. If no qualified Brand Partner exists for a DHW bonus, that bonus is not paid.

5. Qualification

5.1. **Paid-as rank.** Rank for the DHW bonuses is the Brand Partner's paid-as rank in the commission week in which the Eligible First Order is paid. Highest achieved rank is not used.

5.2. **Monthly Performance Bonus (MPB).** To earn a DHW bonus, a Brand Partner must be MPB qualified for the period in which the bonus is earned.

5.3. **First-month waiver.** MPB qualification is waived for a new Brand Partner until the Brand Partner has been enrolled for one full MPB period.

5.4. **Active status.** A Brand Partner must have a commission status of Active in the period in which the bonus is earned.

5.5. **Roll-up.** If a Brand Partner who would otherwise earn a DHW bonus does not meet Sections 5.2 through 5.4, that Brand Partner is bypassed and the bonus passes to the next qualified Brand Partner up the personal enrollment tree who holds the required paid-as rank, subject to Section 4.5.

6. Example

The following examples use a Transformation Kit (200 CV), on which the FOB is $100 and each DHW bonus is $20. All Brand Partners shown are qualified unless stated otherwise.

Personal enrollment tree, from the sponsor up	Sponsor (FOB)	Bronze-level bonus	Ruby-level bonus
Sponsor, then Silver, then Ruby	$100	Silver: $20	Ruby: $20
Sponsor, then Platinum, then Diamond	$100	Platinum: $20	Diamond: $20
Sponsor, then Ruby, then Gold	$100	Not paid	Ruby: $20

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7. **Payment**
   7.1. DHW bonuses are calculated and paid weekly with the FOB, in the currency and by the method through which the Brand Partner normally receives commissions.
   7.2. DHW bonuses appear on commission statements as FOB Override Bonus.

8. **Returns, Refunds and Adjustments**
   8.1. If an Eligible First Order is returned, refunded, cancelled or charged back, the FOB and any DHW bonuses paid on it will be reversed and may be deducted from future commissions.
   8.2. Yoli may correct any calculation error and adjust bonuses accordingly.
9. **Prohibited Conduct**
   9.1. Brand Partners may not manipulate enrollments, sponsorship, placement, orders or rank to obtain or increase a DHW bonus, including by placing orders in the name of others, purchasing orders that are not genuine first orders, or requesting sponsorship changes to move a bonus.
   9.2. Yoli may withhold, reverse or disqualify any bonus it determines resulted from a violation of these terms or the Policies and Procedures, and may take further action under the Policies and Procedures.

10. **General Terms**
    10.1. Yoli reserves the right to modify, suspend or end the Promotion at any time. Any change will be posted and will apply to orders paid after it is posted.
    10.2. Yoli's interpretation of these terms and its determination of eligibility and payment are final.
    10.3. Except as stated in these terms, the Yoli Compensation Plan and Policies and Procedures remain in full effect.
    10.4. Brand Partners are responsible for any taxes on bonuses they receive.
    10.5. Earnings are not guaranteed. Results depend on individual effort, skill and many other factors.
    10.6. Promotion is void where prohibited or restricted by law.

FAQ

Does customer reactivation count? Yes. Any first order that pays a First Order Bonus counts, including reactivations.

Does the sponsor earn a DHW bonus on their own enrollment? No. The sponsor earns the 50% FOB, whatever their rank. Both DHW bonuses go to qualified leaders above the sponsor.

Can one person earn both the Star+ and Platinum+ bonus on the same order? No. The Star+ bonus is for Star through Gold, and the Platinum+ bonus is for Platinum and higher.

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A Platinum on a Gold's team enrolled someone. Does the Gold earn the Star+ bonus? Yes, if the Gold is the first qualified Star through Gold above that Platinum and below the next qualified Platinum+ up the tree.

A partner ranked up to Platinum mid-promotion. What changes? Starting that commission week, they qualify for the Platinum+ bonus instead of the Star+ bonus, if MPB qualified and Active.

Will binary checks be smaller? Possibly, since first orders add no binary CV for 11 weeks. That value is paid in cash through the DHW bonuses, and rank volume is unchanged.

When and where are DHW bonuses paid? Weekly, with the First Order Bonus. They reverse if the first order is returned.

Does a new Brand Partner need to be MPB qualified to earn a DHW bonus? Not until they have been enrolled for one full MPB period. MPB qualification is waived until then, so a new partner who reaches Star or Platinum can earn right away.

Is the bonus based on paid-as rank or highest achieved rank? Paid-as rank, in the commission week the first order is paid.

The sponsor's sponsor is Platinum+. Do they earn both bonuses, or does the search keep going up for a Star? Neither. They earn only the 10% Platinum+ bonus. The search never goes above Platinum+, so no Star+ bonus is paid on that order.

A leader did the Do Help Watch work, but a qualifying Star and Platinum sit between that leader and the sponsor. Who earns? The qualifying Star and Platinum closest to the sponsor each earn 10%. The bonus follows position in the personal enrollment tree, not who did the activity, so a leader with a qualifying Platinum+ below them on that leg earns no DHW bonus on that order.

For questions about the Promotion or a specific order, contact Yoli Customer Service at 801-727-0877 or toll-free at 888-295-9009, 8 a.m. to 7 p.m. MT, or email cs@yoli.com or yolisales@yoli.com .